

Delta T Systems, Inc.  
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[www.deltatsys.com](http://www.deltatsys.com)  
[www.deltatparts.com](http://www.deltatparts.com)



## **Application Engineer**

### **Company Overview**

Delta T Systems is a leading manufacturer of energy efficient water and oil circulating temperature control equipment, and portable chillers located in the greater Milwaukee area. For more than 25 years, we specialize in meeting customer needs for standard and custom design heating and cooling process solutions.

Under new ownership, the company has been growing significantly over the last 4 years. We just introduced the most efficient chiller to the market. We continue to develop new product lines and concentrate our efforts on expanded applications for our superior product. We are seeking an ambitious individual to help grow the company. This is a long-term career opportunity in a rewarding, small team environment with an entrepreneurial spirit.

The application engineer will report to the newly created role of Director of Sales and is an integral part of the inside sales team.

### **Detailed Duties and Responsibilities**

- Respond to all new inquiries and connect with these potential new customers, understand their process requirements and develop solutions.
- Point of contact for the inside sales team and our independent sales representatives for all technical inquiries.
- Coordinate and manage the quoting process for all custom designs.
- Responsible for costing and pricing of all custom designs.
- Develop heating and cooling solutions for existing customers based on their specific process requirements.
- Respond to technical support calls.
- Act as liaison between sales and purchasing for special component requests.
- Develop relationships with existing and new OEMs to provide technical guidance and support for all their needs.

### **Requirements**

- BS in Mechanical Engineering.
- 5 years of experience in the design of industrial equipment. Hands-on experience will be extremely helpful.
- Interest in refrigeration, heat transfer and fluid dynamics.
- Proficient with computers and basic business software.
- Experience with component layout, sheet metal design, welding and piping design.
- Experience with SolidWorks or other solid modeling design software a plus.
- Experience with sizing electrical components and drawing schematics a plus.

- A wide degree of creativity and latitude is expected.
- Excellent written and oral communication skills using the English language.
- Exceptional organizational skills with attention to detail.
- Must be legally able to work in the United States.